



Espoo 02.11.2022

Letter of Recommendation

I am writing this letter to recommend Mr. Martin Peirl and his team, Avantgarde GmbH, after successfully completing the distributor search project for PulseOn Ltd, to any company seeking new businesses or contacts from DACH region.

PulseOn is a pioneer in Arrhythmia detection, specialized for advanced PPG and intermittent ECG solutions detecting even asymptomatic arrhythmias without interrupting patient daily life.

Martin's team main responsibility was to create a long list of distributor candidates in Germany, Switzerland and in Austria, contact them, and based on the initial discussions, to create the short list of potential distributors for further negotiations.

I was very impressed how well the work was performed and to see the quality of the candidates. The task was completed with full satisfaction in given time and budget.

Martin and his team handled all the tasks in a super professional manner, and I am happy to recommend Martin for similar or even broader challenges with full confidence.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jari Kaija".

Jari Kaija
CEO

PulseOn Ltd